



1234 Market St., 17th Floor, Philadelphia PA 19107
philadelphialandbank.org

Board of Directors Meeting

January 14, 2016

3:30 p.m.

Agenda

- 1 Roll Call
- 2 Public Comment
- 3 Approval of Minutes for the Meeting of December 10, 2015
- 4 Updates
- 5 Extension of Contract with Drexel University
- 6 Approval to Purchase Liability and Property Insurance
- 7 Adjournment

This meeting is open to the public

MEMORANDUM

Date: January 14, 2016
To: Board of Directors
From: Nicholas J. Scafidi
Re: Amendment to Professional Services Contract with Drexel University

In May 2015, the Board approved a contract with Drexel University to provide undergraduate and post-graduate students ("Fellows") to support our deed review project, update our land pricing model and extend that model to include structure pricing. Guy Thigpen has guided the Fellows with academic assistance from Drexel University faculty. This program has supported the operational needs of the Land Bank while providing academic opportunities for the Fellows. That Contract was for the total amount of \$110,000 and was to terminate December 31, 2015

The deed reconciliation project has proven to be more difficult than anticipated and, despite a tremendous amount of work and progress, there remains a significant number of properties which require deed review, analysis, correction, preparation and recording to transfer title from the present land holding agency to the Land Bank.

To accomplish this work and complete the scope of services of the original contract, we are proposing an amendment to the Drexel Contract that will add an additional \$126,500 to that Contract and extend its termination date to September 30, 2016. Included in the Fellows' work and part of this Contract Amendment will be support for both PHDC and PRA who rely upon Land Bank staff for their GIS and research needs. Finally, this amendment will allow the Fellows and Drexel to complete the last steps needed to verify and implement the structure pricing model.

We therefore request your approval of the attached resolution which authorizes this Contract Amendment.

RESOLUTION NO. 2016 -

**RESOLUTION AUTHORIZING A FIRST AMENDMENT TO
PROFESSIONAL SERVICES CONTRACT WITH DREXEL UNIVERSITY**

WHEREAS, on May 14, 2015, the Board adopted Resolution No. 2015-14 which authorized a Professional Services Contract with Drexel University (the "Initial Drexel Contract") for the purpose of providing student assistance and research for (i) the transfer of property from the City land-holding agencies to the Land Bank, (ii) geospatial analysis necessary to support the land pricing model which the Land Bank was developing, and (iii) development of a Structure Hedonic Model for pricing of vacant structures (collectively, the "Services");

WHEREAS, staff has recommended that the Initial Drexel Contract be amended to increase compensation by an additional \$126,500 for a total maximum compensation not to exceed \$236,500 and extend the contract term to September 30, 2016 in order to allow completion of work undertaken in the Initial Drexel Contract; and

WHEREAS, this contract amendment is necessary in light of the volume and complexity of the various projects which the Land Bank is committed to complete.

NOW THEREFORE, BE IT RESOLVED by the Board of Directors of the Philadelphia Land Bank that:

1. Authorization is hereby given for the Land Bank to enter into a First Amendment to Professional Services Contract with Drexel University ("First Amendment") to permit performance of the Services as specified above.
2. The First Amendment shall provide for additional compensation of \$126,500, for a total maximum compensation not to exceed \$236,500, with a termination date of September 30, 2016.
3. The Interim Executive Director is authorized to prepare, execute and deliver a First Amendment necessary to effectuate the purposes of this Resolution which shall contain such terms and conditions as the Interim Executive Director shall deem necessary or appropriate to protect the interests of the Land Bank.

MEMORANDUM

Date: January 14, 2016
To: Board of Directors
From: Christi M. Jackson
Re: Purchase of General liability and Commercial Property Insurance Policies

Since December 2015 the Land Bank has taken title to several hundred properties. In coming months, we expect to take ownership of several hundred additional properties.

We have worked with Bradley & Bradley, the Land Bank's insurance broker, to solicit quotations from various insurance companies for liability and property insurance to protect the Land Bank from claims related to its ownership of these properties.

Bradley & Bradley has recommended purchase of General Liability and Commercial Property insurance policies as follows:

Carrier:	Tokio Marine Specialty Commercial General Liability Coverage Limit: \$1 million per occurrence Aggregate: \$2 million Deductible: \$5,000 COST	\$120,000.00
Carrier:	Landmark American Insurance Company Commercial Property Limit: \$1 million per occurrence not to Exceed \$20,000 per vacant structure Deductible: \$10,000 COST	\$ 25,925.00

We therefore request your approval of the attached resolution which authorizes purchase of the insurance policies described above for the total annual premium of \$145,925.00.

RESOLUTION NO. 2016 -

**RESOLUTION AUTHORIZING PURCHASE OF LIABILITY AND PROPERTY
INSURANCE POLICIES FOR LAND BANK REAL PROPERTY**

WHEREAS, the Philadelphia Land Bank over the past month has taken title to several hundred properties and expects to take into ownership several hundred additional properties in coming months;

WHEREAS, the firm of Bradley & Bradley, the Land Bank's insurance broker, has solicited quotations from various insurance companies for liability and property insurance to protect the Land Bank from claims related to its real property inventory;

WHEREAS, Bradley & Bradley has recommended purchase of policies for:

- (i) Commercial General Liability from Tokio Marine Specialty Insurance Company with coverage of \$1 million per occurrence, \$2 million aggregate, plus related coverage; and
- (ii) Commercial Property from Landmark American Insurance Company with coverage of \$20,000 per property, \$1 million per occurrence; and

WHEREAS, the annual premium for the Commercial General Liability Insurance Policy is \$120,000 and the annual premium for the Commercial Property Insurance Policy is \$25,925.

NOW THEREFORE, BE IT RESOLVED by the Philadelphia Land Bank that the Interim Executive Director is authorized to purchase the insurance policies identified above.

FURTHER AUTHORIZING the preparation, execution and delivery of all applications, contracts or other documentation necessary or desirable in order to carry out the foregoing.